Company Description

Gotham Consulting Partners specializes in rapid value creation for private equity firms and their portfolio companies. To deliver this value, we perform robust due diligence, craft pragmatic growth strategies, identify operations improvement opportunities, and execute changes that maximize financial benefits. Gotham’s big-picture perspective, front-line expertise and insights, and superior analytics result in tailored solutions that allow our clients to quickly reach, and often exceed, their top-line growth, margin improvement, working capital reduction, and service improvement objectives.

Founded in 2001 and headquartered in New York City, Gotham provides the opportunity to gain strong hands-on consulting experience in an entrepreneurial setting. The work we do requires a certain type of person: passionate about raising the bar on what is possible and focused on doing whatever it takes to help clients succeed. We are interested in people who are looking for exciting and challenging opportunities to make a difference, and are ready to pursue the significant growth opportunities offered by Gotham.

Business Analyst Role Description

On a typical client engagement, business analysts work in a team consisting of a partner, an engagement manager, associates, and other analysts, as well as client resources. Business analysts play an important role throughout an engagement. Their responsibilities include:

- Collecting, synthesizing, and analyzing data to identify root causes or trends, including taking part in conducting professional, focused interviews with clients and related third parties and establishing key points and learnings
- Conducting market research to identify core issues and opportunities in client’s current and target markets
- Modeling hypothetical solutions, testing alternate scenarios, and developing fact-based actionable recommendations
- Aiding in structuring and developing factual, compelling written documents to present recommendations to clients, document new procedures, etc.
- Establishing client confidence during client presentations and contributing to constructive dialogue around proposed solutions
- Following work plan and meeting all client commitments with excellent quality end products
- Proactively aiding client staff and building high-quality client relationships
- Playing an intrinsic role in the growth of Gotham Consulting Partners through knowledge capital, case studies, and marketing collateral development; assisting in proposal preparation and taking an active role in recruiting; and developing and maintaining business contacts.

Gotham does not follow a rigorous timeline for career advancement; if a business analyst is ready, willing and able to accept higher levels of responsibility, he/she is given such. While associates are hired from business school following a stint in consulting or an operations-related industry position, outstanding business analysts can become associates when the required skills for an associate role have been developed and proven.

Desired Qualifications/Experience/Skills

At Gotham, our people are our single most important asset. Ours is a close-knit culture of excellence, and we gain great satisfaction from working together, as well as with our client counterparts. Our firm comprises exceptional men and women from varied backgrounds, unexpected interests, and remarkable lives. People who succeed at Gotham are diverse yet share such traits as integrity, independence, self-confidence, resourcefulness, energy, and a “getting things done” attitude.

Specific requirements for a business analyst role include:

- BA/BS in engineering, economics, or a similar analytic, problem-solving field
- Experience in strategy/operations consulting or in corporate role a plus
- Proficiency with analytical tools such as Excel and Access
- A forward thinking mentality, ability to meet project deadlines, client-focused, and creative problem solving skills
- Excellent verbal and written communication skills
- Entrepreneurial mind set and attention to detail
- Enjoy traveling and being at client sites
- Being a team player
- Passionate and high-energy, self-starter, and results-oriented.

For more information, including case studies illustrating Gotham Consulting Partners client engagements, visit our website www.gcpny.com. Gotham Consulting Partners is an equal opportunity employer. To apply, send your resume to resumes@gcpny.com.